





Health Insurance Marketplace

Brand Identity and Design Standards

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OVERVIEW

The Health Insurance Marketplace is a reliable destination for uninsured and non-group individuals and small businesses. It's the official, accessible place for people to learn about coverage options that fit their needs, apply for financial assistance, compare available health plans, and enroll in coverage. Ultimately, the Marketplace provides a path to security and peace of mind — ensuring access to health care when they need it and limiting unexpected expenses.

Why Do We Need Brand Identity and Design Standards?

System-wide brand identity and design standards are essential to building strong brands. Identity and design standards empower Health Insurance Marketplace partners to build from universal rules and conventions so that consumers have consistent experiences on a daily basis and across every touch point.

Who Should Use These Identity and Design Standards?

Anyone who creates material for print to market or educates consumers about the Marketplace should use these standards. Specifically, the Federally Facilitated Marketplace (FFM) is required to follow the standards described. The latest version of the brand standards is always available at <u>Marketplace.cms.gov</u>.

Design Principles

The two guiding design principles of the Marketplace design standards are to build trust and simplicity. We know that most of the uninsured want to get insured as quickly and easily as possible. We also know they're afraid of expense and complexity.

Using clean, uncomplicated design, we create products that are easy to see, read, and interact with. Presenting information consistently lets the audience know that the material they received is coming from a reliable source.



About the Health Insurance Marketplace Identity Mark

The Health Insurance Marketplace identity mark ("logo") was developed in January 2013 by the Department of Health and Human Services (DHHS). It's meant to unify the experiences and expectations associated with the Marketplace, and express them consistently through layout, color, typography, and graphic elements.

Health Insurance Marketplace Identity Guidelines

These guidelines provide standards related to the Health Insurance Marketplace identity mark and its use with other identity marks.

As all Health Insurance Marketplace materials are developed, updated, reprinted, reproduced, or otherwise modified, the identity mark should be used in accordance with these guidelines.

Authorized Users and Requests for the Identity Mark

The Health Insurance Marketplace identity mark is available for use by DHHS staff for official Marketplace products. It's also available for use by approved states for the Marketplace through the password-protected state resource web portal, without obtaining any additional approvals from DHHS. We encourage using this identity mark to promote and identify the Marketplace whenever possible.

Other entities who want to use this identity mark must get individual approval from the Centers for Medicare & Medicaid Services' Office of Communications by sending a request to <u>logos@cms.hhs.gov</u>. Requests will be considered on a case-by-case basis. The request must include the following information:

Requestor's name, address, phone number

Organization name

Does the organization have a current contract with CMS?

Project name (if applicable)

Contract number (if applicable)

Period of performance for CMS contract (mm/dd/yyyy – mm/dd/yyyy) (if applicable)

CMS contact person (Contracting Officer's Representative)

Where and how will the mark be used? (example or description)



How to Use the Identity Mark

These guidelines provide information and instructions on the appropriate use of the Health Insurance Marketplace identity mark. You shouldn't recreate the identity mark. Approved states can download it from the CALT website under Marketplace Branding and Logo Materials at https://calt.cms.gov/sf/docman/do/listDocuments/projects.medicaid state collaborative com/docman.root.marketplace logo and branding ma. Other entities can request it as described on page 4.

States operating a State-based Marketplace (SBM) wanting to reproduce and distribute Health Insurance Marketplace materials developed by DHHS may remove the DHHS official seal and replace it with a state seal or identity mark. However, you can't remove the Health Insurance Marketplace identity mark. We also require FFMs to use the Health Insurance Marketplace name and identity mark on your websites, but placement is at the state's discretion. See examples on page 7 for recommended placement of identity marks.

States operating a State Partnership Marketplace (SPM) wanting to reproduce and distribute Health Insurance Marketplace materials developed by DHHS may add a state seal or identity mark to the materials, but may not remove the DHHS seal or Health Insurance Marketplace identity mark. We also require SPMs to use the Health Insurance Marketplace name and identity mark on your websites, with placement at the state's discretion. See examples on page 7 for recommended placement of identity marks. All other states can reproduce, but can't alter Health Insurance Marketplace materials developed by DHHS.

The Health Insurance Marketplace mark is composed of two components:

- 1. The stylized letter "H" on the far left
- 2. The words Health Insurance Marketplace



The elements are designed for use as a unit. Don't try to recreate the identity mark on your own. Always use reproducible art available electronically for download in EPS, JPG and PNG file formats upon request. Other file formats can be requested by sending a request to logos@cms.hhs.gov. The positive four-color version of the horizontal logo is the preferred and recommended version for use on products.

An optional stacked version is also available for use when needed, like on materials that have limited space available for logo placement.



The Health Insurance Marketplace mark should always be clearly legible. The following guidelines will help you ensure that your products reflect the Marketplace brand standards.

Bleed-Edge Indicator

The mark may not bleed off any edge of an item. The mark should sit at least 1/8 inch inside any item's edges.

Clear Space Allocation

The clear space around the mark prevents any nearby text, image or illustration from interfering with the impact of the mark. Any type of graphic elements must be at least "x" distance from the logo as shown by the illustration below. The measurement "x" can be defined as approximately half the height of the mark.



Approved Colors

The four-color mark is the preferred version and is recommended for products that require 4/C-process production, like banners, billboard signage and digital printing. The Health Insurance Marketplace identity mark uses PMS 2925C blue and PMS 363C green. If only using one or two color spot printing, use the black positive logo.

All positive marks are to be used against white backgrounds and colors that are tonally lighter than 20% of the color. A negative mark, which is reversed out in white may also be used. When placing the mark on a photographic background, ensure that there's enough contrast between the mark and the image to be able to see it.



Use of the Health Insurance Marketplace Logo with Other Logos

If the Health Insurance Marketplace identity mark is used on the same page as the HHS seal and/or a state logo or seal, the Health Insurance Marketplace identity mark should be equal in size to the other logos.

Example of Use with the DHHS Logo

The DHHS logo should always be placed to the left of the Health Insurance Marketplace mark. The example below is the appropriate use of the Health Insurance Marketplace identity mark for a State Partnership Marketplace.



Example of Use with the DHHS Logo and State Seal

The HHS logo should always be placed to the left of the Health Insurance Marketplace mark. Any state seal or logo should be placed to the right of the Marketplace identity mark. The example below is the appropriate use of the Health Insurance Marketplace mark with a State-based Marketplace identity mark. The use of the DHHS logo is optional for a State-based Marketplace.



If a State-based Marketplace chooses not to include the DHHS logo, the state seal or logo should be placed to the right of the Health Insurance Marketplace mark within the clear space allocation measurement, as seen below.



A Spanish version of the Health Insurance Marketplace mark is also available. All of the provisions and specifications outlined in this brand guide apply to its use.



VISUAL & DESIGN STANDARDS

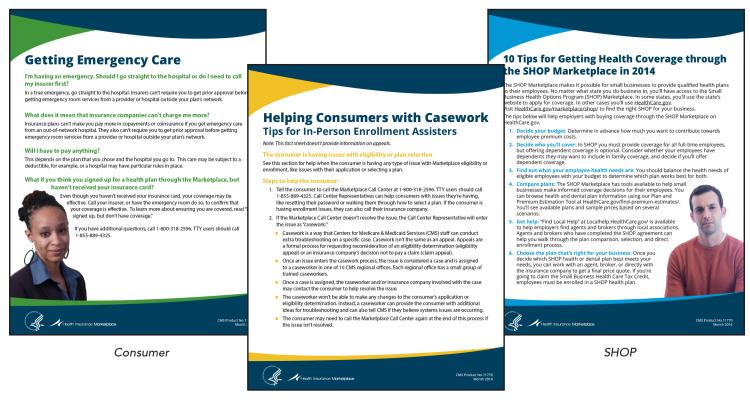
Using the Marketplace Design Standards

CMS has developed a series of standardized design elements and treatments to use when creating materials for the Marketplace. A Marketplace DIY Identity toolkit containing fillable PDFs for fact sheets, posters, and postcards is available for download and use at marketplace.cms.gov/outreach-and-education/tools-and-toolkits.html. Questions about how to use the toolkit can be sent to DesignServices@cms.hhs.gov.

All Health Insurance Marketplace products have four standard design elements:

- The HHS logo
- The Health Insurance Marketplace logo
- A header consisting of the dark blue primary color in a curved graphic with the secondary accent color of either green, yellow or light blue
- A footer consisting of the dark blue primary color in a curved line graphic with the secondary accent color of either green, yellow or light blue

The use of the secondary color palette as accent colors designates which audience the content is intended for. Green indicates the content is intended for consumers, yellow for assisters, and light blue SHOP employers or employees. Examples of each design are below:

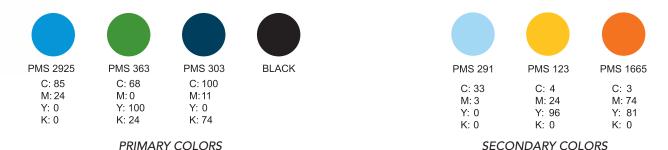


Assister

Color Palette

The Health Insurance Marketplace design standards take a minimalist approach to the use of color. The primary colors used in Marketplace designs are blue, green, dark blue, and black. Blue has been specifically selected based on color theory to represent trust, confidence and sincerity. Blue is also used extensively to represent calmness and responsibility. Green was selected to represent new beginnings, growth and sustainment. These colors are part of the brand identity of the Marketplace and should be used as a design element that unifies multiple materials that support the Marketplace. Light blue, yellow and orange are predominantly used as secondary colors, although not a design standard requirement.

Below are the PMS and CMYK values for the Marketplace color palette:



Typography

The typography used in Marketplace communication material should be clean and simple, allowing the emphasis to be put on the content. All textual content should be as legible as possible. A san serif font is recommended for use in all material. There are many suitable and free san serif fonts readily available such as Arial, Avenir or Helvetica.

Photography

Select photos and graphics for use in Marketplace material from the point-of-view of the Marketplace consumer. Choose images featuring diversity in national origin, race, sex, age and gender. Be sure that you have the rights to use any chosen imagery in the products created for the Marketplace.



FACT SHEETS

Fact Sheet Standards

Health Insurance Marketplace fact sheets should be designed using the solid white version of the HHS logo, 7/8" wide and tall, and the solid white Marketplace logo, 3" wide and 0.5" tall.

One page fact sheets should present the HHS logo with the Marketplace logo to it's immediate right in the lower left corner in the dark blue area of the footer. Multi-page fact sheets should present the HHS logo with the Marketplace logo to its immediate right in the lower left corner in the dark blue area of the footer on the last fact sheet page.

The standardized header should be present only on the first page of all fact sheets.



Fact sheet sample set up

POSTERS & POSTCARDS

Posters and Postcards Standards

Health Insurance Marketplace posters and postcards should be designed using the branded dark blue color and a secondary color in the header and footer area as well as the solid white version of the HHS logo, placed in the lower left corner in the dark blue area of the footer.



Poster sample set up



Postcard sample set up

VIDEO ELEMENTS

Video Elements

Video files for download are available in several resolutions at:

http://marketplace.cms.gov/outreach-and-education/diy-video-files-720.zip

http://marketplace.cms.gov/outreach-and-education/diy-video-files-1080.zip

These files can be used as introductions or closings on any Marketplace related video product.

